



Washington, DC Metro Chapter

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ACP International-DC *INBRIEF*

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Contributions and ideas for "INBRIEF" are solicited, send to wpack@xscion.com or jditt@comcast.net.

Tom Morris's new book, *Career Mechanics I*, is now available from the distributor, Bramor Distributing, bramordistributing@yahoo.com. Their telephone number is 202-331-7231. The price for the book is \$16.95 plus shipping and handling. Amazon.com should have **Tom's** book available for order and shipping in about two weeks. Amazon has it listed but shows it as not yet available.

DoD Contractors beginning to seek qualified candidates for whom they will gain the clearance. General Dynamics has initiated its own recruiting drive to identify and hire individuals with skill sets needed for current projects. The specific requirements are being set forth and a nationwide recruiting program begun. Immediate emphasis is on individuals with specific IT experience. A source for companies doing this is www.IntelligenceCareers.com and www.DefenseEngineers.com. IntelligenceCareers.com also has a web site called ThinkingJobs.com (www.ThinkingJobs.com) for job seekers without security clearances. These positions are usually but not always in the Analytical areas. Bill Golden, the President of IntelligenceCareers.com is also working on a separate site for international opportunities, including the United Nations. For those working with individuals seeking cleared positions posting of their resumes on IntelligenceCareers.com and Carl Savino's CorporateGray.com sites is effective. Both organizations offer this free service and also list vacancies from companies.

Who is Outplacing? The website www.airsdirectory.com offers a good picture of what is going on in the world of downsizing and leads for outsourcing, job search, job boards, employers and weekly profiles of employers. An interesting resource for the job seeker, the counselor/coach and the recruiter. This is a site not often referenced by coaches and counselors. Additionally, the **Outsourcing Institute**, located in New York, is now accepting paid advertisements for vendors who offer a variety of services to firms outsourcing pieces or functions of their business. This provides career management professionals another resource to explore for business development opportunities. Subscribe free to the OI newsletter at www.outsourcing.com. Outsourcing.com distribution goes to some 70,000 outsourcing professionals. These new "Finder" categories include Vendors, Consultants, Attorneys, Partners, and a Miscellaneous Resource Requirements or Requests category for organizations seeking writers and other professional service providers.

The People to People Ambassador Program still has a few openings for its trip to China. The People to People Ambassador Program provides foreign educational travel experiences for professionals. Through meetings, seminars and cultural activities, participants connect with people in similar professions overseas. The programs join common interests in uncommon places through journeys that enrich the world, one person at a time. You can find out more by visiting the web site: http://www.ambassadorprograms.org/upcomingprograms/social_sciences/amy_benedict.asp for information or contact People to People Ambassador Programs, Dwight D. Eisenhower Bldg., 110 South Ferrall Street, Spokane, Washington 99202. Telephone 509.534.0430. Thank you Chapter member **Bobbi Friedman** for providing this information.